

T H E L I S T

METHODOLOGY

Information on The List was supplied by individual agencies through questionnaires and could not be independently verified by the Dallas Business Journal. Only those that responded to our inquiries were listed. The Lists are constantly being updated so that they reflect the most recent and accurate information.

NOTES

The Business Journal defines local as any companies within Collin, Cooke, Dallas, Denton, Ellis, Johnson, Kaufman, Parker, Grayson, Rockwall, Tarrant and Wise counties.

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WANT TO BE ON THE LIST?

If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email Taylor Tompkins at ttompkins@bizjournals.com.

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ECONOMIC DEVELOPMENT AGENCIES

RANKED BY VALUE OF DEALS 2020

Agency Website	Contact	Value of Deals 2020	Top Local Executive(s)
1 City of Lancaster - Economic Development lancaster-tx.com	211 N Henry St. Lancaster, TX 75134 972-218-1314	\$1.41 billion	Shane Shepard, Economic Development Director
2 Allen Economic Development Corp. allenedc.com	900 W. Bethany Dr. #280 Allen, TX 75013 972-727-0250	\$476.73 million	Daniel Bowman, Executive Director/CEO
3 City of Dallas dallascityhall.com	1500 Marilla St. Dallas, TX 75201 214-670-3111	\$468.04 million	Robin Bentley, Director, Office of Economic Development
4 Irving Economic Development Partnership irvingchamber.com	5201 N. O'Connor Blvd. #100 Irving, TX 75039 214-217-8484	\$465.23 million	Beth Bowman, President/CEO
5 DeSoto Economic Development Corp. dedc.org	211 E. Pleasant Run Rd. DeSoto, TX 75115 972-274-2489	\$425 million	Joe Newman, CEO
6 McKinney Economic Development Corp. uniquemckinney.com	5900 S. Lake Forest Dr. #110 McKinney, TX 75070 972-547-7651	\$290 million	Peter Tokar, President/CEO
7 City of Fort Worth Economic Development Department fortworthtexas.gov	1150 S. Fwy. #106 Fort Worth, TX 76104 817-392-6021	\$227.5 million	Robert Sturns, Director of Economic Development
8 The Colony Economic Development Corp. thecolonytx.gov	6800 Main St. The Colony, TX 75056 972-625-1756	\$206 million	Keri Samford, Director of Economic Development
9 Mansfield Economic Development Corp. mansfield-texas.com	301 S. Main St. Mansfield, TX 76063 817-728-3650	\$175 million	Richard Nevins, Director Economic Development
10 Richardson Economic Development Partnership telecomcorridor.com	411 Belle Grove Dr. Richardson, TX 75080 972-792-2800	\$165 million	Bill Sproull, President
11 Farmers Branch Economic Development farmersbranchtx.gov	13000 William Dodson Pkwy. Farmers Branch, TX 75234 972-919-2509	\$162.14 million	Allison Cook, Director of Economic Development & Tourism
12 Johnson County Economic Development Commission jc-edc.com	10 N. Caddo St. #215 Cleburne, TX 76031 817-556-6985	\$130 million	Diana Miller, Executive Director
13 City of Mesquite - Office of Economic Development mesquitecodev.com	1515 N. Galloway Dr. 2nd floor Mesquite, TX 75149 972-216-6340	\$125 million	Kim Buttram, Director of Economic Development
14 City of Arlington Office of Economic Development arlingtontx.gov	101 W. Abram St. City Hall, 3F Arlington, TX 76010 817-459-6155	\$103.7 million	Bruce Payne, Economic Development Manager
15 Plano Economic Development planotexas.org	5601 Granite Pkwy. #310 Plano, TX 75024 972-208-8300	\$79 million	Sally Bane, Executive Director
16 Little Elm Economic Development Corporation littleelmedc.org	100 W. Eldorado Pkwy. Little Elm, TX 75068 214-975-0455	\$70.11 million	Jennette Espinosa, Executive Director
17 City of Burleson Economic Development burlesontxedc.com	141 W. Renfro St. Burleson, TX 76028 817-426-9613	\$65 million	Alex Phillips, Economic Development Manager
18 Anna Economic Development Corp. opportunityannatx.com	312 N. Powell Pkwy. Anna, TX 75409 214-831-5394	\$61.5 million	Joey Grisham, Director
19 Denton Economic Development Partnership dentonedp.com	401 N Elm Street Denton, TX 76201 940-382-7151	\$50 million	Jessica Rogers, Director of Economic Development
20 Rowlett Economic Development rowlettonthemove.com	5702 Rowlett Rd. Rowlett, TX 75089 972-412-6193	\$36.05 million	Jim Grabenhorst, Director
21 City of Garland, Economic Development garlandtx.gov	203 N. 5th St. #100 Garland, TX 75040 972-205-3800	\$30 million	Ayako Schuster,
22 Town of Addison Economic Development Department addisoned.com	P.O. Box 9010 Addison, TX 75001 972-450-7076	\$26.08 million	Orlando Campos, Director
23 City of Waxahachie, Economic Development Dept. crossroadsoftx.com	401 S. Rogers St. Waxahachie, TX 75165 469-309-4120	\$24.95 million	Warren Ketteman, Senior Director
24 City of North Richland Hills www.nrhed.com	4301 City Point Dr. North Richland Hills, TX 76180 817-427-6090	\$20.15 million	Craig Hulse, Director of Economic Development
25 Terrell Economic Development Corporation terrelltexas.com	1314 W. Moore Ave. P.O. Box 97 Terrell, TX 75160 469-253-5536	\$14 million	Ray Dunlap, President